

# **KDCA SPRING MEETING FRIDAY, MAY 2, 2008**

## **IN ATTENDANCE (48)**

HARALD LOHN  
GORD BASTABLE  
GARY BEARDSLEY  
PAT BEARDSLEY  
STEVE HARTLE  
NATHAN HARTLE  
MAL TYGESSON  
JERRY FISHER  
MARILYN BILSBARROW  
GERRY CARIOU  
JACQUI HAUKENESS  
JIM BUHLMAN  
CHANTAL WISNESKI  
ROGER VALLEY  
STEFANIE ARMSTRONG  
PETER BURNS  
BRAD BULBUCK  
VANESA NOWL  
BOB LINK  
BOB PALUCH  
MELINA JANSEN  
JUDY HENRICKSON  
CHRIS LAVOIE  
ROB BROADHAGEN  
JOHN CHRISTISON  
DON MOORE  
KELSEY SPENCE  
PETE STIEGLITZ  
JEFF RECHEK  
GERRY MULIAHG  
DARREN ENVALL  
KEVIN WELNIAK  
KAREN WELNIAK  
DEREK BECKER  
CASSY BECKER  
JOHN FAHLGREN  
WAYNE CLARK  
KARLA CLARK  
LAURIE HUFFMAN  
MIKE LOEWEN  
BOB HUNGEN  
PEG HUNGEN  
RANDY HANSON  
DAVE FRANKOVICH  
BETTY FRANKOVICH  
RAY ELLIOTT  
ANNE KRASSILOWSKY  
JUDY ALEXANDER

KABEELO LODGE  
VERMILION BAY LODGE  
LAC SEUL'S EVERGREEN LODGE  
LAC SEUL'S EVERGREEN LODGE  
BIG HOOK WILDERNESS CAMPS  
BIG HOOK WILDERNESS CAMPS  
EVERGREEN LODGE  
MORSON OUTFITTERS/VP NWOTA  
BILSBARROW & ASSOCIATES  
SUNSET COUNTRY TRAVEL ASSOCIATION  
RUGBY LAKE LODGE  
EAGLE LAKE SPORTSMEN'S LODGE  
STANLEY'S RESORT  
M.P. KENORA RIDING  
ROGER VALLEY'S OFFICE  
McAULEY & PARTNERS  
RBC ROYAL BANK, DRYDEN  
RBC ROYAL BANK, KENORA  
RBC ROYAL BANK LEASING  
TEMPLE BAY LODGE  
DRYDEN DISTRICT CHAMBER OF COMMERCE  
UCHI LAKE LODGE  
PINE ACRES  
NORTH CARIBOU CAMPS  
BIG EAGLE LODGE  
GOLD ARROW CAMP  
WILDERNESS AIR  
TROPHY OUTFITTERS  
NMMA SPORTSHOWS  
NMMA SPORTSHOWS  
NMMA SPORTSHOWS  
INDIAN LAKE LODGE  
INDIAN LAKE LODGE  
INDIAN LAKE LODGE  
INDIAN LAKE LODGE  
INDIAN LAKE LODGE  
SYDNEY LAKE LODGE  
CLARK'S RESORTS  
CLARK'S RESORTS  
EAGLE JUNCTION  
PATRICIA REGIONAL TOURIST COUNCIL  
WHITEFISH BAY CAMP  
WHITEFISH BAY CAMP  
HANSON WILDERNESS LODGES  
PICKEREL CREEK CAMP  
PICKEREL CREEK CAMP  
BOBBY'S CORNER  
MAYOR, CITY OF DRYDEN  
NORTHWEST DESIGN + COMMUNICATIONS

**1. CALL TO ORDER:** The meeting was called to order at 9:30 a.m. May 2, 2008 by Harald Lohn as President. He thanked everyone for attending, to the ladies for getting the hall ready and to the sponsors for coffee breaks and lunch.

**2. INTRODUCTIONS:** Harald welcomed Mayor of Dryden, Anne Krassilowski. She said she was delighted to be here and that this was an exciting opportunity to learn what camp/resort operators face. She said she would like to carry KDCA's concerns/messages to Queen's Park and to NOMA. Anne is also President of NOMA (Northwestern Ontario Municipal Association). Harald mentioned that KDCA has been invited to participate in NOMA Common Voice Initiative.

Self introductions were made around the room.

**3. PRESIDENT'S OBSERVATIONS/DISCUSSION: Harald Lohn**

Harald talked about a few things that KDCA has been working on over the winter. The passport issue has been delayed until June 2009. He said that KDCA needs to be represented in upcoming management plans such as Trout, Whiskey Jack and Lac Seul Forests. He talked about a newsletter regarding the comparison of visitor growth between Northern Minnesota and Sunset Country Travel Area. He said Northern Minnesota is a growing great busters as an American destination while Northwestern Ontario has seen a steady decline. More information is available on KDCA's web site ([www.kdca.ca](http://www.kdca.ca)).

**CONFERENCE CALL CHARGES REDUCED:** Harald said that by switching to Select Phone Service, KDCA has realized substantial savings for conference calls. KDCA used to pay around \$1,000/month. Now it's down to around \$60/month.

**NEW BOATING REGULATIONS:** Harald said that there are new boating regulations and that the O.P.P. would be updating KDCA later today on the changes.

**4. KDCA/NWOTA UPDATE:** Jerry Fisher

Jerry said that the Memorandum of Understanding between KDCA and NWOTA is showing it's importance as government is starting to listen more. He said that KDCA/NWOTA represent 700 resource tourist operators- half of the resorts in Northwestern Ontario.

**SOME OF OUR ACTIVITIES:**

1. GST Issue- before the regulations were changed he said we were able to rebate GST to our guests and said that TIAC and NOTO didn't have a clue.
2. OTMPC- Jerry said we blasted the heck out of them resulting in OTMPC spending more on promotion than they've ever done before...spending \$1 million dollars in Chicago.
3. Letter to Ramsay regarding being able to sign licenses online. Would cost our customers more.

**MAIN ISSUES:**

1. Border Issue - we sent Bud Dickson to Ottawa- not sure what good it did- we're still working on this issue.
  2. Improvement for marketing NWO
  3. Resource Based Tourism- septic and water systems. We have met once with Dr. Rosehart in August.
  4. Fort Frances Travel Centre- trying to get new location. Sent letter to Jim Bradley requesting money for marketing and moving the travel centre.
  5. Secure On-line Survey- results of 15,000 people attending the U.S. Sport Shows will be useful information to take to Ottawa. Tannis Drysdale is helping us to organize our efforts.
- Harald mentioned that KDCA and NWOTA are continually working together in a joint effort.

**5. MINUTES OF FALL MEETING:** Minutes from the 2007 Fall KDCA meeting were previously circulated. Gary Beardsley moved to accept the minutes as presented. Jim Bullman seconded. Carried.

**6. TREASURER'S REPORT: Steve Hartle**

Steve reported that KDCA did fairly well with investments over the last six months considering how conservative KDCA investments are. A summarized financial report of income, expenses, investments and bank balances was passed out to the membership for review. John Fahlgren motioned to accept the Treasurer's Report. Seconded by Rob Broadhagen. Carried.

Harald asked the membership to sign the circulating thank you card for Patty Tygesson and said that this evening at the social/dance there would be a presentation to her.

**7. PRESENTATION: BOATING REGULATIONS/MARINE SAFETY: Sergeant Chuck Wesley, Dryden Detachment of the Ontario Provincial Police**

Hand outs were circulated- CATCH THE WAVE - highlighting new requirements for boaters.

SAFE BOATING GUIDE

WHAT YOU NEED TO KNOW TO KEEP YOUR HEAD ABOVE  
THE WATER - on Lifejackets and PDF's

Chuck said that what they mostly check for are lifejackets and non-drinking compliance as well as safe boating. The fine for not having enough lifejackets for people in the boat is \$250/person. No open liquor is allowed on the boat but you can have closed liquor if being transported. He explained the difference between Commercial Vessels and Pleasure Craft Vessels- biggest difference is how they are registered. Gary asked whether life jacket requirements may change for commercial vessels. Chuck said that PDF's are acceptable and to remember that one approved life jacket is required for each person in the boat. Harald asked whether you had to wear the PDF or does it just have to be in the boat. Chuck answered yes, it just has to be in the boat. He also said that equipment from out of state has to be approved from that state. He said to make sure you have safe boating equipment in the boat and to make sure your guests know where everything is. As of December 2009 all operators of a vessel must have an Operators Card. If they have an Operators Card from a U.S. state, that is acceptable. Steve asked Chuck how the O.P.P. will handle First Nation people. Chuck said that the same rules apply. MAL said that at the NOTO convention it was said that anyone who operates a commercial vessel and gets paid for that, they will require a special Operators Card. Chuck said that as soon as you stick a guide in the boat it becomes a commercial vessel. They just need an Operators Card at this time. Karla asked if the individual gets charged or does the camp. Chuck said it would be the individual, even if they are renting the boat from you. Judy H. asked about check lists for rental boats...yes, next year Rental Boat Check Lists would have to be signed by the renter. Karla asked where do we find those forms or can we make up our own. Chuck said yes you can make up your own. Gary said that NOTO has a very good check list available. Harald asked whether a Conservation Officer has the authority to enforce these laws also. Chuck answered yes and also said that O.P.P. can also charge people with over limits. Chuck emphasized that if you have open liquor you get a ticket...open liquor is when the seal is broken.

10:45 A.M. - COFFEE BREAK- SPONSORED BY THE ROYAL BANK

11:05 A.M.- MEETING RESUMED

**8. PRESENTATION: DMF (DESTINATION MARKETING FEE) Bob Hunger**

Bob explained that the concept of Destination Marketing Fees is not new. It has been widely used throughout the U.S. and many parts of Canada for years. Today 12 camps have joined and are operating under the terms of agreement and are currently on a drive to get allied members to join. He said that \$13,800 have been generated in DMF fees. He said that this is only a beginning and

that with moneys in hand they have approached KDCA/NWOTA for a loan as well as grants from NOHFC(Northern Ontario Heritage Fund Corp.), PACE(Patricia Area Community Area Endeavours) and RRFDC(Rainy River Future Development Corp). He said that they've identified that the majority of travelers are coming from the mid northwest U.S. and that is where marketing dollars have to be spent. Marketing is done to draw visitors to the web site([www.nwontdestinations.com](http://www.nwontdestinations.com)), not individual camps. Economic Group Solutions developed the web site and is powered by IWD out of Toronto. All members are offered a free balloon on google map until Oct.1, 2008 and members are allowed hot links. Twelve different URL's were purchased so every advertising effort can be tracked. He said advertising will be 155 - 30 second television commercials targeting Southern Minnesota and Wisconsin: magazine advertising in North American Fisherman, MidWest Outdoors and Minnesota Outdoor News; and, a brochure which will be distributed at info centres on roads into Ontario. Bob said that hits on the web site have been good. The goal of DMF is to compliment marketing efforts of Sunset Country and Patricia Region Tourist Council. Bob said that there is no membership fee...camps just charge a fee to their guests. Judy H. asked if the fee to guests is going up to 2% from 1%. Bob answered that some members want a set fee...Kenora and Dryden are doing \$1/night. He said the Board will be reviewing the fee. Judy H. asked if charging this fee to guests is legal. Gary said that this a voluntary fee...guests have the right to refuse paying it. Harald said he has never forced any of his guests to pay it but he always explains to them what it is for. Bob asked if it was 1% on accommodation and not on gross. Answer was yes. DMF contributions are sent in confidence to Stuart, Sandy & Zimmerman. Bob said that allied members have 3 levels of fees - minimum \$150.00; \$100,000 to 250,000 the fee is \$450.00; or, \$250,000 gross sales or more is \$1,000.00.

#### **9. WHITE-TAIL DEER HUNTING UPDATE: Gord Bastable**

Gord said that Matthew Benson from MNR was supposed to attend this mornings meeting but did not show up. He said that the Dryden MNR have struck up an in-house group with Ted Armstrong as the lead. Their first meeting will be May 12th to review deer hunting. There will be no changes for this coming season. Randy Hanson said that in the early 1990's we were involved in the original committee but was shut down by the Wildlife Branch. He said that since then there has been a tremendous amount of under the table operations. Now there are some different players and they are in agreement that changes need to be made. Gord said that when this was first started it was sustainability of the herds and some regulations over illegal hunts. To date he said letters were sent to district offices and met with Wildlife Communications last summer. He said that the tourist industry is the loser here if Deer aren't handled with Moose and Bear. He said that we feel we have already lost the high end hunters because of overcrowding of non-guided hunts in the area. We've discussed time specific and zone specific tags with the MNR. Chris Lavoie said that what is needed is a dramatic increase in license fees. Randy Hanson said that we have zones with a lot of crown land and if you increase fees you are just adding to the MNR coffers. Mal said that he definitely agrees with Randy that the high end of Deer hunting has disappeared and said that now hunters just want to rent a cabin. He said that at the NOTO Convention it was also felt that nonresident deer licenses have become a cash cow for the government. Other discussion around bear hunting indicated that KDCA has to get the attention of Ottawa as there is no regional consistency. Ontario is the only province that doesn't have a spring bear hunt and we have the second highest bear population.

#### **10. PRESENTATION: OTMPC (ONTARIO TOURISM MARKETING PARTNERSHIP)** **Jim Grayston**

Jim announced that the third Tourism Summit is scheduled for October 6-8, 2008 at the Metro Toronto Convention Centre in Toronto. He said the conference will focus on competitive strategies for the future health of the tourism industry, and will include a series of panel sessions, workshops and presentations. Greg Sorbara will lead the Tourism Competitiveness Study. More information and agenda can be found at [www.ontariotourismsummit.com](http://www.ontariotourismsummit.com). Jim said that the key direction for

OTMPC will be to lead in marketing best bet markets- U.S. Marketing as well as Internet Portal for Northern Ontario and an Industry Tool Kit. He said that they ran a 4 week television ad campaign as well as graphic ad wraps on transit trains (outside and inside ceilings). He said that this year they will be spending \$900,000. We will be marketing to Wisconsin, Minnesota and Michigan as well as another 3 year commitment to Chicago. The Angling Program has \$ 1 million to spend of which 25% will be primarily with Bass Pro and some commercials and ads. They have a three year commitment to tackle Minneapolis (same program as done in Chicago) for \$500,000/year. Mal said he had one suggestion for Chicago...GET OPRA ON BOARD!

12:20 P.M. LUNCH Sponsored by Consumer Frosted Foods, Sysco and Evergreen Lodge

**1:15 P.M. DRAW - Link to ALL CANADA SITE (\$400) WINNER ROB BROADHAGEN**

1:20 P.M. MEETING RESUMED

### **11.COMMENTS ON NORTHERN ISSUES: ANNE KRASSILOWSKI, MAYOR CITY OF DRYDEN**

Anne is also President of NOMA (Northern Ontario Municipal Association); OMWA (Ontario Municipal Water Association) Director; and, Association of Municipalities of Ontario, Director. She said that the greatest thing she heard at this mornings meeting was the energy for promoting Northwestern Ontario. She said that we face a lot of issues regarding water protection such as lead testing. She said it's not fair that Toronto does zoo tests where in Pickle Lake we would have to do so much more. She said that at a OMWA meeting she told the board that if the Provincial Legislation goes through it will take out all the Tourist Operators and Trailer Parks. She said that no one at that meeting from Southern Ontario realized this. She said that now's the time to speak up over waste water and septic issues. Anne said she also sits on the Air Transportation Board and she thinks it's time we had provincial funding to help us with smaller airports. She commented that nobody bats an eye anymore at paying Destination Marketing Fees for accommodations and said that some hotels charge from \$6 to \$12 per night. She said having the DMF is an excellent move and a real benefit. She had the pleasure of taking the Director General from FedNor and his wife around the area. Minister of MNR Cansfield will be up here as well in a few weeks. Anne said that she is a Minister that gets things done and she is very familiar with Northwestern Ontario. Anne offered to set up a meeting with Minister Cansfield to share with her some of the issues our tourist industry is facing. She said that the Spring Bear Hunt has to come back as it is just getting too dangerous for the general public with more and more bears entering communities. She closed in saying Rick Mercer should be invited to a Tourist Camp...I bet he'd come. She said she is still working on getting Opra Winfrey to come up here.

### **12.PRESENTATION: CBSA (CANADIAN BORDER SERVICES AGENCY) Kim Boudre, Almer Mainville and Jim Speena**

Kim said there are no new changes to tell KDCA about. You still cannot bring firewood or live bait into the country without a permit and there are certain restrictions on the types and quantities of food that are allowed to enter Canada. Gary asked if they have dropped to preregistration. Kim said that if paper work is filled out ahead of time it saves time at the border. Harald asked if Fort Frances will have 24 hr. personnel available for handling temporary resident crossing. Kim said their new hours are 7 a.m. to 11 p.m. and Thursdays and Fridays they will try staffing 24 hours. Harald asked if they had allocation and timeframe for the student interns who are working at the crossing. He said some of our guests coming across the border say these students are young and inexperienced. Kim said they are still using them but expects they'll be ruled out. Harald asked for those deemed inadmissible to Canada is it a practice that this is reviewed right away or does it take place later. He said that the person deemed inadmissible may have five other people traveling with him/her waiting in the car. Kim said that they do both. The only time a decision wouldn't be made

right away is if it was during the night when they didn't have staff. She said in this case the person would be asked to come back in the morning when an Immigration Officer was on duty. Harald also asked if the decision is given in writing for why that person cannot get into Canada. The answer was no, it is only explained to them. Harald asked if one wanted a written explanation would you give one. The answer was no because there is no document for this. Harald said he had 6 guests refused entry because of one person in the party and said that if he asked that person why they were't allowed entry his answer could be totally different than yours. Kim said it can't be given in writing because of the Privacy Act. She also said that travelers are obliged by law to answer questions honestly...we interview people alone because of their right to privacy. 36A and 36B are only the two reasons why they are not permitted entry. Karla stated that an individual deserves to be given something in writing if they are refused. Gary asked what process do you suggest we do as economic stake holders in this. The answer was to educate your guests. They said they attend Sport Shows in the U.S. to educate and answer questions. Kim said that it is our responsibility to enforce the laws of our country- our officers take this very seriously. Mal asked about rehabilitation. Kim said it would probably take two meetings and there is a package on the web site or packages can be given out. She said the rehabilitation price is the same as for TRP.

### **13. PRESENTATION: ROYAL BANK OF CANADA-Vanessa Nowl, Brad Bulbuck, Bob Link**

Vanessa spoke on consumer trends stating that higher end clientele are still traveling to Canada-the rich are still rich. She said it's the medium income earners that are cutting back. She said that gas prices will impact the tourism business resulting in higher operating expenses and people traveling less. Regarding real estate she said lodges are still selling because it's definitely a buyers market. She said lodges shouldn't re-amortize their mortgages for more cash. She warned it is going to cost you more. She said there are better options than taking out a loan if you need to buy new equipment such as leasing/buy back. She said that there are lots of programs available such as the Youth Internship Program for wage subsidies and the Northern Energy Program for Renewable and Internal Energy Generation funding and other solar energy programs.

### **14. PRESENTATION: ROGER VALLEY, M.P.:**

Roger said that for the last ten years or more gas companies have been working to make changes. By 2010 there will be a major change. Gas will be timed at 3 months with more ethanol content. The gas companies don't want people storing gas. Roger said that he's more and more concerned about the border security across Canada than he was a year ago. He passed out a letter that he had just sent to Co-chairs of the Canada-U.S. Inter-Parliamentary Group, Chair of the Outdoors Caucus, Chair of the Tourism Caucus and Chair of the Border Caucus. The letter requested a joint meeting on Wednesday, May 14th to discuss the ways in which the Canadian perspective can be reflected in a study of the economic impacts due to delays at the Canada/U.S. border. He said that it is imperative that Canada's concerns are expressed in any border study being undertaken as to ensure a balanced approach to the solving of this issue. Roger said that the time it takes to cross the border is ballooning right across Canada. It is hopeful that if we can prove that there is a perception that our border is not friendly there will be money available. Harald said that he and Roger have been corresponding throughout the winter on this issue. Gary asked Roger if he was aware that the Ear Falls air strip was closed down when there is currently so much happening in the area with mining exploration. Roger said he'd look into it and said he doesn't like to see things lost in our area- once gone we'll never get them back. Jim told Roger that he read an article in the Thunder Bay newspaper that said Ontario will become a has been province. Roger said that the Canadian economy is driven by Ontario and that as other provinces strengthen it will take some of the burden off Ontario.

2:55 P.M. - COFFEE BREAK

3:15 P.M.- MEETING RESUMED

**15. PRESENTATION: INVESTORS GROUP: Fred van Vogt, Executive Financial Consultant**

Investors looks after finances for KDCA. He said the portfolio is conservative- GIC's, Money Market Fund, Real Returns and Real Property Funds. Fred said that all investments have impact on the company. He referred to one of his handouts as being an interesting article "The Long View"- Why selling short isn't smart. The article considers the last several decades and returns from stocks in Canada. Since 1950 every decade stocks have always increased 10-13% regardless of war, race riots, assassinations, oil crisis, political unrest, Y2K etc. He said when investing you should think in terms of ten years. Judy H. asked that they say it's time to buy. Fred explained a few scenarios of investing.

**16. PRESENTATION: NOTO: Dave McLeod**

Dave brought greetings on behalf of NOTO and wished everyone a busy and safe summer. He said that in the last couple of years NOTO has been doing things differently because of the times we are in. He said NOTO has to be better at communicating. There have been a lot of changes in government so NOTO is targeting at building new relationships. He said that Harald asked him what kind of questions they are getting from camp owners. He said the top four questions were on boating, life jackets, will guides need First Aid Certification, water issues and reducing beds. John Fahlgren said that NOTO Directors need feedback from operators so more issues get back to the Provincial Working Group and more things can get done. Harald asked whether NOTO shared concerns that the border was an issue and if they have done anything about it. John said that the border issue is a National thing and said that this issue has to be worked through TIAC. Provincially he said they don't have much hope in moving it ahead. Dave said that a committee has met three or four times and is more aware and has accepted that there are issues with Fort Frances crossing. He said the committee developed a pamphlet- the cost for printing would have been \$1600 and we didn't have the money so we'll be putting it on-line in a printable version. Harald told Dave that KDCA/NWOTA set up a web site a few years ago [www.canadawelcomesyou.net](http://www.canadawelcomesyou.net) as well as printed 100,000 forms to assist people in crossing the border. Harald said this stuff is out there-why hasn't NOTO moved towards a political level and we'll look after the other. Dave said for example that 30% of our guests don't have computers so that's why we decided to look into a printed piece. Gary said that he has a problem with NOTO in that they have a handsomely paid Director who's not out knocking on doors. Dave said that was not true...he was out knocking on doors, lobbying in Toronto in the past but nothing else was getting done. Gerry asked what have they found over the last two years in the planning that make things work better. Dave said we think we are 80% to where we should be. Our Board and staff have to operate in a different manner and be accountable to the board. He said they have developed action plans and reports are given to the board on a monthly basis. There are a number of things that are happening together that will make a difference. Judy H. said that she was on the board for four years and said that it sounds to me that there has been a lack of leadership in the past and that changes were necessary. Dave said he agreed-our board needed changes. He said that NOTO has produced a document funded by MNR totally done by the NOTO Provincial working group on Angling. The MNR provided \$25,000. Harald asked if Dave would come back to the Fall Meeting as LUP's will be going to leases over the next ten years. Harald told members to contact NOTO now to get the contact # to start moving your LUP's to leases. Rob asked whether Doug Reynolds is the right man for the job...how well received is he? Dave said he would talk to Rob later on this issue.

**17. PRESENTATION: LIVE BAIT: Ken Bernier**

Ken said there are three district reps in our area which gives us more personalized representation. They had a meeting April 23, 2008 with Minister Cansfield and she has taken a lot of interest in the Bait Dealers Association. They also met with other MNR for 4 hours afterwards. He said there are 800 bait harvesters in the province. He also said that it will become an offense if anglers empty a bait bucket in a lake. There will be a log book in the future and retailers will have to sign on

delivery. In order for the Bait Association to survive in this environment we need to show that we are handling bait properly - that's where HACCP comes into play. Wayne Clark asked what is the simplest thing to do about it. Ken said to cover over the outflow of the tank. He said he knows of one who has gotten away with using pantyhose to cover it. Harald asked if they check up on resort minnow storage tanks when delivering for compliance. Ken said no and we don't have any connection with the MNR.

**18. PRESENTATION: NMMA (NATIONAL MARINE MANUFACTURERS ASSOC.):**

**Darren Envall**

Darren is the show manager for the Kansas/Missouri shows. He said they do 8 Sport Shows throughout the U.S. He said they pledge \$50 for every KDCA/NWOTA member who participates in the shows and this year they gave back \$600. Gerry said that NMMA did a great job- very well advertised. Darren said that attendance was down 10% this year due to dates and the economy. Rob said he had good discussions with attendees at the show. Darren said that next year there will be a 4-day Minnesota Show March 12-15, 2009. Harald asked if outfitters are going to be squeezed out of some shows and become totally boat shows. Darren said no-that's not the intent. Harald said that KDCA/NWOTA are working with Sports Show Circuit to produce a survey- an e-mail survey with people having a chance to win a trip. NWOTA will have two trips to help them advertise the survey...will KDCA donate two trips as well? Rob Broadhagen and Gary Beardsley offered to donate trips.

**19. OTHER BUSINESS**

**a) Waldhof Hall** - Steve said that KDCA has been using the Waldhof Hall a long time. The hall is trying to raise money to keep the place running. Steve made a motion that KDCA make a one time donation of \$1,000 to the hall. Seconded by Mal. Carried.

**b) FALL MEETING - Oct.1, 2008 Evergreen Lodge, Eagle Lake**

Elections will take place.

**15. ADJOURNMENT:** Gary moved to adjourn the meeting at 4:35 p.m.. Judy H. seconded. Adjourned.