

Jurisdiction	Quebec	Saskatchewan	Manitoba	Newfoundland & Labrador	Idaho	Ontario
License Requirement	Yes	Yes	Yes	The establishment requires a license with no alternative arrangements recommended.	Yes	Only established in wilderness specific Crown land allocated from FNRP
Annual License Fee	\$246 Residents \$890 Non-Residents	\$200 includes 7 additional night \$100 for seasonal and \$300 Admin Fee - 1st 2y 11.	\$100 plus additional permit fees depending on type of operation	N/A (charges recommended)	\$400 Admin Fee 1st 2y 11.	Yes (Change)
Agency Responsible for Administering License	Couches Outdoors Federation	Fish & Wildlife Branch of Saskatchewan Environment	Planning Advisory Committee reports from 2 clients depend on type of operation	Department of Tourism, Culture and Recreation (charges recommended)	Idaho Outdoors and Outdoor Recreation Board	Ministry of Tourism
Game and Wildlife Regulations	Provisions respecting the Conservation and Development of Wildlife	The Quill and Guide (regulations of the Natural Resources Act)	The resources (Landscape Orientation Act)	Tourist Establishment Act	Wildlife and Guides Act (Abuse Code, Title in Chapter 27)	Reg. 1007, Conservation
Outfitter Defined	Yes	Yes	Yes (captures over-licensed)	Yes (captures over-licensed)	Yes	Established in Ontario
Responsible Government Department or Ministry	Ministry of Natural Resources and Wildlife	Saskatchewan Environment	Manitoba Conservation	Department of Tourism, Culture and Recreation	Idaho Dept. of Game	Ministry of Tourism
Additional Notes	Industry can currently present regulatory proposals	Door are standardized licensing and requirements - use employ licenses or outfitting	Chairman owned program and non residents must employ 20% of workforce	Produce allocations are granted in 5 year periods	Idaho is recognized as one of the most successful states in western US - industry public at large and good reputation	

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If for any reason you wish to speak with the executive or directors, and cannot reach them directly at their listed telephone number, please call or fax the K.C.D.A. office:
(807) 223-3266



NOTICES:

**NEXT MEETING:
Friday
May 2, 2008
Waldhof Hall**

Agenda items for KDCOA Spring Meeting can be emailed to Harald at kabeelo@integraonline.com

IN THIS ISSUE:

- President's Message
- New Fishing Regulations Released
- Passport Information Reminder
- 80 th. NOTO Convention Report by Mal Tygesson
- Comparison Table of RBT Industry Licensing Approaches in other Jurisdictions

President's Message:

Winter 2008

TO: KDCOA Members, Allied Members & Interested Readers:

Ms. Pat Tygesson is progressing nicely – GREAT NEWS! While not yet “out of the woods” her progress is decidedly measured and in the right direction. Please, everyone, keep her in your prayers.

2008 has arrived and our thoughts begin turning to the coming sport show circuit, association meetings and the beginning of the tourism season. All indicators (economy, jobs, pre-bookings, sports show attendance, fuel prices, exchange rates, internet chatter, etc.) suggest the 2008 season will mirror the results of 2007, which is good news for some tourist operations and bad news for others but for most of us it means another marginal season. Of particular import are the topics of passport requirements (NOT required in 2008 if traveling back into the USA on land), border crossings (Roger Valley and Ken Boshcoff have been most helpful with this issue) and minor criminality. I would like the membership to know that KDCOA and NWOTA have been very aggressive on these matters and will continue to be until we see them resolved in a satisfactory manner.

On a more optimistic note there is the planned “roll-out” of the Five-Year Northern Ontario Marketing Strategy from OTMPC, a Mid-western marketing blitz planned for Chicago and the onset of a marketing campaign by the Northern Ontario Destination Marketing Association (NODMA) to promote NW Ontario as a world class tourist destination. Couple these strategies with our tourism association efforts (Sunset Country and Patricia Region Tourism Council to name a couple) and individual camp/lodge marketing initiatives; we should have strong momentum going into the season's opener. Within this marketing context we need to assess the direction and impact of governmental edicts potentially affecting our industry. These topics are discussed more fully inside the newsletter (see: NOTO Convention Report by Mal Tygesson).

On the political scene we have new faces in designated places. Peter Fonseca, (New) Minister of Tourism wrote (November 19, 2007) that “... by working together, we can build on the successes of the last four years and further enhance the industry's economic value and Ontario's reputation as a leading tourism destination...” and “... this industry has a great deal to share as we work together to maximize the potential of tourism in Ontario.” Locally, Roger Valley (M.P., Kenora) continues “... to press the government to take action ...” on matters challenging the tourism industry in NW Ontario. Indeed, with new and/or active faces we all may find the tourism industry in a new and elevated place.

Best of luck with the show circuit! Let's continue to market NW Ontario exactly as we see it – a world-class tourism destination.

Harald Lohn, President



WE SUPPORT OUR ALLIED MEMBERS

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ISSUE FOR:
WINTER 2008

NEW FISHING REGULATIONS RELEASED

The 2008-2009 Ontario Fishing Regulations Summary is now available and the new rules will come into effect January first.

The Ministry of Natural Resources will be replacing the current 37-fishing divisions with 20-management zones.

Spokesperson Yolanta Kowalski says the new regulations are simpler and streamlined.

The summary includes enhanced text and maps to help anglers find regulations and fishing zones.

Some of the changes were delayed because the province needed Federal Government approval.

The 2008-2009 Fishing Regulations Summary is now available for download, in PDF format, on the MNR Publications page... <http://www.mnr.gov.on.ca/MNR/fishing>



PASSPORT INFORMATION REMINDER

Driving: If your guests are traveling to Canada by automobile, they do not require a Passport in 2008.

Flying: If your guests are flying into Canada from the USA in 2007 and beyond, a new US law requires they have a Passport to return back to the United States.

CanadaWelcomesYou.net



A Canadian Border Crossing resource web site developed by KDCA and NWOTA to better inform our American friends/guests on crossing the international border into Canada. Contains information on what you can bring into Canada, what is prohibited, what citizens of the U.S. should know when travelling to Canada, what every parent should know, impact of criminal record on admissibility, firearms info and much more.

Log-on to www.kdca for past Meeting Minutes.
Just click Links & Downloads.

Kenora District Camp Owners Association



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Best Western Motor Inn	807-223-3201
Bilsbarrow & Assocs/Darkwater Devs	807-938-6331
Bobby's Corner	807-227-2099
Border Bob's	218-283-4414
Brose Management Services	807-468-6471
Bush, Norm and Sarah	807-937-6250
Canada Borderlink Inc.	403-218-1300
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Desmarals, Larry	807-227-2751
Dingwall Ford	807-223-2235
Dryden District Chamber of Commerce	807-223-2622
Dryden GM	807-223-7123
Eagle Junction	807-755-2226
Egli's Sheep Farm	807-755-5231
Flexfish Inc.	204-257-9671
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Holiday Inn - Dryden	807-223-3000
Hook, Seller & Lundin	807-468-9831
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John C. Brose	807-468-6471
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Kenora Home Realty	807-468-4777
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McAuley & Partners	807-223-2254
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Northern Lights Credit Union Ltd.	807-223-5454
northwest design + communications	807-223-3691
Ontario's Sunset Country	807-468-5853
Patricia Area Community Endeavors	807-221-3293
Railside Sports & Marine	807-223-3517
Riverview Lodge	807-223-4320
Royal Bank- Dryden Branch	800-769-2511
Royal Bank - Winnipeg Branch	800-769-2511
Shewchuk, MacDonell, Ormiston, Richardt & Fregeau LLP Barristers & Solicitors	807-468-9828
Skillen-Squire Insurance Services Ltd.	807-223-2215
Standard Insurance Brokers- Kenora	807-468-3333
Standard Insurance Brokers-Dryden	807-223-3676
Steve Struk Ltd. Esso	807-223-2669
Sysco Foods	1-800-665-5090
Telesky Taxidermist Ltd.	204-775-6796
The Flower Forest	807-221-2121
The Magnes Group	905-889-4933
The Sam Group	1-800-860-4619
Timbermax	807-223-6699
TD Canada Trust	807-223-5237
Vermillion Bay Co-op	807-227-2183
Village Corner	807-227-2671
Weyerhaeuser Canada	807-223-2323
World of Water	807-468-4338
Yamaha Motor Canada Ltd.	807-468-7533

**NEXT KDCA MEETING
FRIDAY, MAY 2, 2008
WALDHOF HALL**

**DINNER AND SOCIAL
TO FOLLOW
IN THE EVENING!**

80 th NOTO "NATURE & OUTDOOR TOURIST" CONVENTION REORT. NOV. 13-14, 2007 NORTH BAY, ON by Mal Tygesson

The NOTO Conference was a short 2 days but put together very well. There were several good sessions/workshops and very little on contentious issues. There continues to be a major push with regard to the boarder crossings in the northwest and I attended the get together with Roger Valley a couple of weeks ago in Dryden. Roger is working very hard on this issue for us, and the municipalities are also becoming quite involved. Interesting, because NOTO is also beginning to take our case on several fronts to the municipal groups.

We had 2 excellent luncheon speakers, David Prentice-Supercharged Performance-with the theme about needs and values in your business. Value/product-customer has needs. Great service attached to product/trained friendly staff. Strong relationship with guests/trust. BRAND! Where have we heard this before? Too bad the government folks in marketing were not around to hear that!! Perception-very good. In our minds, long-term memory many times is wrong-we need to be in short term mode. Can our staff tell us what our guests needs are? Because we have to give people what they need. David could very easily facilitate a session on how to lobby the government!!

Voyager Bob Abrams on the second day related to us a story that changed his life. He read about an old time canoe trip from Ottawa to Winipeg and applied for a place on the team. It turns out he was accepted and then finds out no modern stuff allowed. Only what the voyageurs had with them 200? Years ago! So off hey went with 200 days to make Winipeg, paddle in with the cameras rolling, with only an emergency phone to use. I believe there were 8 birch bark canoes with 16 people, and they had their problems interacting with each other and being a team. The short of it is that as they got close to Winipeg it became obvious they would have to paddle 20 hours a day for the last 2 weeks to make it. Down to 4 canoes I think, 2 opted to quit and be picked up while Bob and 1 other canoe went on at the backbreaking pace. They arrived in Winipeg a day early with the cameras rolling and the others arrived by van at the same time. The end of the story, which was a question, how would you feel, knowing it was possible to accomplish the challenge, but you had opted not to put forth the effort? It was great!

Water systems/testing. It appears we will fall under regulation 252. There will be 2 groups, 1 requiring testing once a month, 1 requiring testing every 2 weeks. I do not know witch is witch. 48 hours on the samples to get them to a lab, keep cool, do not freeze. Freezing kills bacteria, so your lines are pretty clean in the spring-be sure to shock the system with chlorine. Your system will be test result monitored and you should not need a consultant to set it up. Just make sure you have all the right stuff in place in your system. Big news flash-they only test for ecoli and coliform. There is only 1 lab in Ontario that can test for crypto and giardia and that test runs about \$300.00. So, what does that tell you? Starting to sound like a good news story. Still depends on what the northwest health unit does with their new director in place. Is the new doctor, a woman, going to be friendly in directives or try to begin on a legacy??

The land tenure working group presentation was good. They are moving along and MNR wants to be out of the LUP business within the next 10 years. Looking at 30 year leases, renewable, transferable, at a cost of around \$950.00 per year. My feeling is that this will force MNR to protect our values on the landscape, more so than now. You will have to have a survey done, and MOST IMPORTANT TO REMEMBER. When you draw up your sketch prior to the survey plan for the future!!! You may want to rebuild and use a slightly different piece of the land at the location. Or a storage shed, or a fish cleaning house, or a new outhouse. So when you sketch it out, think outside the box where your cabin/lodge is now located. Add some real estate! Those in the outpost business will now have multiple sites all under 1 yes 1 permit, and you will deal with 1 yes 1 office in the lands department I believe in Peterborough. You may split off/sell single or multiple sites to another operator via a simple amendment. Someone not in the system will require an approval from MNR. At this time there is no consideration for patented verses lease, as MNR still wants control. But as I stated earlier, they will have to step up to the plate and protect our values.

The RBT licensing talks/industry self-licensing are still moving along, somewhat parallel to the LUP working group. This will be a few years after the LUP stuff is finished. Some very good discussions with Jerry Webber, Todd from NOTO, Ian Mettim, MNR on both these issues. Todd made up a chart on how other provinces and some states handle the issue. It will be available if it does not go with the newsletter.

The boating safety session was a nightmare. OPP Sergeant Bob Minielly who spent 6 years on Lake of the Woods, was pulling his hair out over this as well. Some of it makes no sense what so ever, and he was the first to say so. What I do know is that just about everything will need to be licensed/registered. If you have over 2 watercraft in your name (no longer in the company name) there will be a \$50.00 fleet fee good for 10 years. Change of address will require all new paper work. If you have guides, a pleasure craft operator's card may not be any good as they are transporting people paying a fare? They may need a small vessel operator's card. That course costs \$1500.00. And if the operator of the watercraft does not have the proper card and there is an accident, your insurance may not cover it! They still do not know if we will be pleasure craft or commercial watercraft. There is even talk that canoes may need to be licensed. This is a real mess, capital M, and NOTO is going to have to be very strong on this one. Even the municipal groups realize it could kill us. Our new VP Gord Bastable is also working on this one, so call him and call NOTO to express your concerns.

So, overall it was a good conference, clean facility, good food with the best annual dinner I've had in a long time-great prime rib! Those who didn't make it missed out and you should try to put it on your calendar each year.

A couple of points of interest. The NCIC system that is maintained by the U.S. and used at the boarder crossings is a database of people who are known to law enforcement. It is not just people with convictions. Therefore, the people who look at the data have to have a really good understanding of what all the codes mean in the data. This came out at the meeting with the new northwest director of operations, James Cameron, in Valley's office, and we were quick to point out that better training was required of the customs people. Oh yea, the new Minister of Natural Resources hates roads and has met with NOTO's President and Doug Reynolds. Maybe there's some hope after all!!